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S. No. 1276 Date 28/09/2021
 Sold to Dadi Institute of Engg. & Tech. Anakapalli
 for whom self

Ch. Venkata Appa Rao
 License Stamp Vendor
 L. No 03-01-016/2014
 P. No 03-01-06/2020
 813-05-1 Vijay Nagar Tummaluru
 ANP VSP Dist. Code 801950030

Memorandum of Understanding

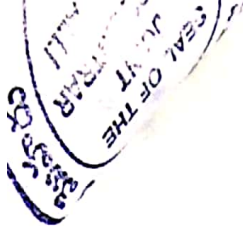
This Memorandum of Understanding (MOU) is entered into and executed on this 29th September 2021, Visakhapatnam BY AND BETWEEN DADI INSTITUTE OF ENGINEERING AND TECHNOLOGY, represented by its Principal, having its office at National Highway 16, Anakapalli, Visakhapatnam - 531002 which expression shall, where the context so admits, be deemed to include its successors, executors and administrators of the ONE PART

AND

Bharat Sanchar Nigam Ltd., (hereinafter referred to as the "BSNL") a company registered under the Companies Act, 1956, through its Principal General Manager, Visakhapatnam Telecom District having office at 1st Floor, BSNL Bhavan, Dabagardens, Visakhapatnam, PIN: 530 020 (which expression, unless it be repugnant to the context or meaning thereof, shall be deemed to mean and include their executors, administrators and assigns), party of the SECOND PART.

Assl. Genl. Manager (EB-Sales)
 M. Prasad
 BSNL
 VISAKHAPATNAM-20
 Tel/Ph. No. 0891-2570977

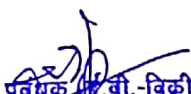
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WHEREAS, DADI INSTITUTE OF ENGINEERING AND TECHNOLOGY has initiated to provide competency based employability enhancement skills for Engineering courses as approved / Recognized by appropriate Government Authority & WHEREAS BSNL Training Point in Visakhapatnam Telecom District is required to perform the role and function of providing hands on skill training to **B. Tech. students in ECE, CSE, EEE, DIPLOMA and MBA all its related areas and Management courses** WHEREAS the First Party has to nominate the number of students for the various programs offered by BSNL-TP and WHEREAS the Second Party has expressed its keen interest and desire to be a key partner in the execution of this program in terms of the objectives of the scheme and policy as highlighted and specified in the said program and particularly in view of the desire and interest of BSNL to join and partner with **DADI INSTITUTE OF ENGINEERING AND TECHNOLOGY** in providing competency based skills through its training Point in Visakhapatnam.

WHEREAS both parties have held discussions and agreed for collaboration for conducting training Under this MOU and in GENERAL for Engineering Courses whereby BSNL will impart the requisite training and award credits for the training conducted on its own, to the registered students. THEREFORE, both the parties hereby agree that the Training Point at Visakhapatnam of BSNL, as approved and recognized by BSNL and DADI INSTITUTE OF ENGINEERING AND TECHNOLOGY from time to time shall be known as an act / perform the role of "Training Providers" in GENERAL for Engineering Courses initiated by DADI INSTITUTE OF ENGINEERING AND TECHNOLOGY on the following terms and conditions :

1. That BSNL agrees that Training Point in Visakhapatnam set up by BSNL and herein after to be referred as "BSNL-TP" shall act and perform the role of Training Provider to provide hands on skill training in specific sector such as Telecommunications and Management courses and all its related areas.
2. That BSNL agrees and undertake that its "BSNL-TP" conduct skill training in specific sector such as Telecommunications and Management courses and all its related areas and shall perform following functions:
 - a. Announce the schedule of skill training modules for calendar year.
 - b. Register students for the modules and upload the same on BSNL website.
 - c. Conduct the skill modular training.


सहायक महा प्रबंधक (ए.बी.-बिक्री)
Asst. General Manager (EB-Sales)
म.प्र.द.वि.का. / O/o. G.M.T.D.
आ.त.वि.लि. / B.S.N.L.
विशाखपट्टणम / VISAKHAPATNAM-20
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- d. Conduct examination / evaluate the student, award the grade indicating completion of Training and uploading the same on the BSNL website.
- e. The BSNL-TP recognized and approved by BSNL may register students as provided by the DADI INSTITUTE OF ENGINEERING AND TECHNOLOGY
3. The BSNL-TP as specified in the Memorandum of Understanding, may take flexible training timing and schedule in consultation with DADI INSTITUTE OF ENGINEERING AND TECHNOLOGY.
4. The BSNL-TP shall announce and inform through its website, the schedule of the Skill Modules it plans to offer in the academic year concerned for the information of the prospective students and it shall accept the students as provided by DADI INSTITUTE OF ENGINEERING AND TECHNOLOGY.
5. The BSNL-TP shall be entitled to the fees as mentioned below.
6. Priority should be given to BSNL to send students for Internship, Project, Certified courses in Engineering and Management streams during MOU period.
7. Interested students shall be encouraged for Internship, Project, Certified courses in Engineering and Management streams during MOU period.
8. The BSNL-TP will conduct appropriate training sessions as per the following pedagogy.
- a) These various programs on different topics under this project will focus on practical hands-on training in field / practical supplemented with structured academic content that shall be provided online and may be supplemented with appropriate theory sessions to the students of DADI INSTITUTE OF ENGINEERING AND TECHNOLOGY in Technical streams.
- b) Practical sessions shall be held in flex-mode that shall expose the students to various Telecom equipment in terms of their operations.
- c) Academic content shall focus on the various operational procedures / facets of the Telecom equipment / technologies present in the BSNL network related to the practical sessions in an attempt to provide the student with high end equipment handling practical skills *as opposed to rote learning*.
- d) Academic Structure of Programs:**
- i. BSNL Certified Courses for Engineering Stream:**
- The complete spectrum of Telecom practical skill learning shall be divided into 7 modules. The duration of the skill-part of the program in BSNL set-ups / training Points shall be incorporated into three academic semesters of conventional engineering education B. Tech. (ECE, CSE and IT) starting with 5th semester.

ii. **INTERNSHIP / Project** : The duration will be 4/6/8n weeks as per the College requirement.

iii. **Online Certificate Program (8 weeks):**

This program is offered mainly on Telecom related topics:

Broadband Technology, Digital Switching Systems, Digital Transmission Systems, IP Networking and Cyber Security, Mobile Communications, Optical Fiber Technology & Telecom Support Infrastructure.

iv. **Seminar:** One session

v. **Industrial visit:** Field visit at free of cost.

vi. **Guest Lectures** : Support to deliver Guest Lecture from the Field experts will be delivered to the students of DADI INSTITUTE OF ENGINEERING AND TECHNOLOGY as per the affiliated University Guidelines on the Latest Technology trends and in house requirement.

However, the new courses will be designed in accordance with the requirement / demand from DADI INSTITUTE OF ENGINEERING AND TECHNOLOGY administration and with the both parties mutual concern accordingly.

vii. **BSNL Certified Courses for Management Stream(MBA):**

BSNL offering Intenship /Project work for the Management students with specialisation in HR/Marketting / Finance for 4 weeks/6 weeks/ 8 weeks as per the Affiliated university guidelines.

e) In brief, the training sessions shall introduce the trainee to various planning and operational aspects, e.g. subscriber creation, route creations, network optimization, network performance monitoring, fault rectification, traffic reporting, network planning and dimensioning etc. And in management perspective include personality management, marketing planning strategy etc.

f) The online content / theory sessions provided shall support material (soft copy) for the practical sessions in terms of descriptions and explanations obtained from our equipment manuals. Normally, it shall not address theoretical concepts that students learn as part of communication engineering.

g) In addition to that an over view on improvement of communication skills, soft skills and preparation of curriculum vita etc., will be imparted as an additional advantage.

h) **FORCE MAJEURE:**

If at any time, during the continuation of this Memorandum of Understanding, the performance in whole or in part, by other party, of any obligation under this is prevented or delayed, by reasons of war, or hostility, acts of public enemy, civic commotion, sabotage, act of state or direction from statutory

authority, explosion, epidemic, quarantine restriction, strikes and lock-outs, fire, floods, natural calamities or any act of God (hereinafter referred to as event), provided notice of happenings of any such events is given by the effected party to the other within 7 calendar days from the date of occurrence thereof, neither party shall, by reasons of such events be entitled to terminate the Memorandum of Understanding, nor shall other party have any such claims for damages against the other in respect of such non - performance or delay in performance. Provided service under the MOU shall be resumed as soon as practicable, after such event comes to an end or ceases to exist. The decision of BSNL as to whether service may be so resume (at the time frame within which the service may be resume) or not, shall be final and conclusive. However, the Force Majeure events noted above will not in anywhere cause extension in the period of the MOU.

i) Dispute resolution and arbitration:

a. In case of dispute there shall be an arbitration committee comprising of representative/s nominated by Board of Management, DADI INSTITUTE OF ENGINEERING AND TECHNOLOGY, Vizianagaram and representative/s nominated by Head of Visakhapatnam BSNL telecom district, Visakhapatnam. The decision of the arbitration committee shall be binding on both parties.

b. The Memorandum of Understanding shall be subject to exclusive jurisdiction of courts at Visakhapatnam only.

j) Arbitration Clause:

Except as otherwise provided elsewhere in the contract, in the event of any disputes, controversy, or differences arising out of or relating to this MOU, or the breach, termination or invalidity thereof between the parties, such party or parties shall make a request to the other party or parties to amicably settle such differences or disputes and parties shall thereupon make every effort to settle the same amicably within a period of 60 (sixty) days from the date of making of such request.

Where parties are unable to settle the disputes through conciliation, the same shall be referred to the authority in BSNL (GMTD Visakhapatnam) for referral of such disputes to a sole arbitrator (chosen from the name(s) provided by BSNL), to be mutually decided by the parties, as per the provisions of the Arbitration and Conciliation Act, 1996, any amendment thereof, and any notification issued or rules made thereunder from time to time.

The venue of the arbitration proceeding shall be Visakhapatnam.

1. **Duration of the Program:** 8 weeks after graduation and 12 weeks for students who are currently enrolled: The training may be spaced between 5th, 6th, and 7th semesters, covering all seven certificate programs, for the currently enrolled students. (35 practical sessions + 10 field visits) ; the distribution of which may be decided in consultation with the technical campus.

Fee will be decided in accordance with the mutual consent and as per the industrial requirement.

2. PAYMENT TERMS:

- a) For BSNL Certified courses, Internship and Project trainings, fee will be directly paid by the student to BSNL.
- b) For On-Campus training fee will be paid directly by the DADI INSTITUTE OF ENGINEERING AND TECHNOLOGY to BSNL Visakhapatnam in the form of NEFT to AO (Cash) O/o BSNL Visakhapatnam before ten days. 30% fee concession for every student. (Share to DADI INSTITUTE OF ENGINEERING AND TECHNOLOGY shall be offered as concession to every student)
- c) Amount paid / deposited cannot be refunded under any circumstances.

d) On-Campus trainings:

DADI INSTITUTE OF ENGINEERING AND TECHNOLOGY will arrange accommodation to conduct training classes in the DADI INSTITUTE OF ENGINEERING AND TECHNOLOGY premises and practical will be conducted in the BSNL premises. Transportation charges to the BSNL Experts has to be paid by DADI INSTITUTE OF ENGINEERING AND TECHNOLOGY itself, provided the BSNL agrees to conduct classes in University premises.

3. Relevant Documents

A Comprehensive report (Attendance / Evaluation etc.) of the training shall be furnished by BSNL TP, Visakhapatnam to DADI INSTITUTE OF ENGINEERING AND TECHNOLOGY.

4. Process Methodology

- a. DADI INSTITUTE OF ENGINEERING AND TECHNOLOGY may inspect the training programs randomly by authorized persons and binding on BSNL TP, Visakhapatnam to extend all support to DADI INSTITUTE OF ENGINEERING AND TECHNOLOGY, Visakhapatnam.

सहायक महासंचालक (ई.सी.-विकी)
Asst. General Manager (EB-Sales)
म.प्र.रू.वि.का. / O/o. G.M.T.D.
बि.स.न.ल. / B.S.N.L.
विशाखपट्टणम / VISAKHAPATNAM-20
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- b. BSNL TP, Visakhapatnam will rectify any shortcomings observed during the visit on an immediate basis.

A summary of the all programs that shall be delivered under this Memorandum of Understanding are as per schedule II.

5. The BSNL - TP will evaluate the students for the Training Skills and award grades and such grade sheet be submitted to the DADI INSTITUTE OF ENGINEERING AND TECHNOLOGY.

6. The BSNL - TP shall maintain a record of the registered students and certificates issued and upload the same on the BSNL web portal.

7. No Confidentiality: There shall not be any confidentiality of any information disclosed to by both parties to each other, either in operationalizing this Memorandum of Understanding or for the purposes of implementing this Memorandum of Understanding. The information sought under Right to Information Act or otherwise by any student, shall be promptly made available.

8. The BSNL agrees and undertakes that the BSNL - TP as recognized and approved by DADI INSTITUTE OF ENGINEERING AND TECHNOLOGY, shall act as Training Provider in terms of the Memorandum of Understanding signed by them with the DADI INSTITUTE OF ENGINEERING AND TECHNOLOGY and the Memorandum of Understanding to be signed between the DADI INSTITUTE OF ENGINEERING AND TECHNOLOGY and the Training Provider shall provide the details regarding the schedule of operation, in order to protect the interest of students and all concerned stakeholders.

9. The BSNL shall participate, operate and execute the scheme strictly in accordance with the scheme in GENERAL for Technical & Management Courses initiated by DADI INSTITUTE OF ENGINEERING AND TECHNOLOGY and shall not indulge in any violation of the scheme.

10. Both the parties shall indemnify and keep the other party indemnified and harmless against any and all claims, actions, proceedings by third party (including all costs, expenses, damages / losses) arising out of or in connection with this MOU due to breach of any provisions of this MOU by such party or as a result of any act of negligence / omission or commission on part of such party and / or its employees, agents etc.

11. The present Memorandum of Understanding can be terminated by the DADI INSTITUTE OF ENGINEERING AND TECHNOLOGY/ BSNL by giving a notice of one month to BSNL / DADI INSTITUTE OF ENGINEERING AND TECHNOLOGY without assigning any reason in this regard and the DADI INSTITUTE OF ENGINEERING AND TECHNOLOGY/ BSNL shall have no claim against each and its officials on account

सहायक महा प्रबंधक (सी-विक्री)
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of termination of such Memorandum of Understanding. However, the responsibilities and duties of both parties in respect of the common students already registered shall not end with the termination of the Memorandum of Understanding, and these will remain valid in totality until completion of evaluation of the already registered students and reporting of their results by both parties.

12. Effective Date:

This Memorandum of Understanding is effective from the date signed by both the parties will be valid for a period of FIVE years until determined, suspended or terminated earlier.

13. BSNL Visakhapatnam Training point already registered in AICTE portal with Corporate Reference ID : CORPORATE 611b7197719441629188503.

IN WITNESS WHEREOF, the parties hereto, each acting under due and proper authority, have executed this mutually binding Memorandum of Understanding as of the date first written above.


**For DADI INSTITUTE
OF ENGINEERING
AND TECHNOLOGY**

Signed

Name

Title

Date

: 
: Dr. Chella Narasimhan
: PRINCIPAL
: Dadi Institute of
Engineering & Technology
ANAKAPALLE - 531 002


For BSNL

Signed

Name

Title

Date


: 
: M. SATYA PRASAD
: सहायक महाप्रबन्धक (इ.बी.-विक्री)
Asst. General Manager (EB-Sales)
: म.प्र.द. वि. का. / O/o. G.M.T.D.
: गो. ल. वि. लि. / B.S.N.L.
: विशाखपट्टणम / VISAKHAPATNAM-20
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1) Witnessed by

Signature

Name

Date

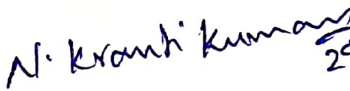
: 
: Dr. Ramakumar P.B
: 29/09/2021

1) Witnessed by

Signature

Name

Date


: 
: N. KRANTI KUMAR
: 29/9/2021
: SDE (Trainings),
BSNL, Visakhapatnam

2) Witnessed by

Signature

Name

Date

: 
: Dr. K. Sujatha
: 29/9/2021

2) Witnessed by

Signature

Name

Date